EXCELSIOR BEACH TO BAY OWNERS ASSOCIATION, INC. AND SUBSIDIARY CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2022



TABLE OF CONTENTS

| INDEPENDENT ACCOUNTANTS' REVIEW REPORT |
|---|
| CONSOLIDATED FINANCIAL STATEMENTS |
| Consolidated Balance Sheet |
| Consolidated Statement of Revenues, Expenses, and Changes in Fund Balances5 |
| Consolidated Statement of Cash Flows6 |
| Notes to the Consolidated Financial Statements |
| SUPPLEMENTARY INFORMATION |
| Schedule of Revenues and Expenses – Actual and Budget |
| Schedule of Changes in Contract Liabilities |
| Supplementary Information on Future Major Repairs and Replacements16 |



INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors of Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Sarasota, Florida

We have reviewed the accompanying consolidated financial statements of Excelsior Beach to Bay Owners Association, Inc. and Subsidiary, which comprise the consolidated balance sheet as of December 31, 2022, and the related consolidated statements of revenues, expenses, and changes in fund balances and cash flows for the year ended, and the related notes to the consolidated financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of entity management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the consolidated financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the consolidated financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Excelsior Beach to Bay Owners Association, Inc. and Subsidiary and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

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Supplementary Information

The schedule of revenues and expenses – actual and budget and the schedule of changes in contract liabilities are presented for purposes of additional analysis and are not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic consolidated financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such information.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that certain information about future major repairs and replacements of common property be presented to supplement the basic consolidated financial statements. Such information is presented for purposes of additional analysis and, although not a required part of the basic consolidated financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting and for placing the basic consolidated financial statements in an appropriate operational, economic, or historical context. The information is the responsibility of management. Management has presented required supplementary information about future major repairs and replacements. We have not audited, reviewed, or compiled the required supplementary information and do not express an opinion, a conclusion, nor provide any assurance on it.

Pellegrino & McFarland, P.A.

Kellegrino & McFarland, P.A.

Sarasota, Florida March 27, 2023

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Consolidated Balance Sheet December 31, 2022

| ACCETTO | 0 | perating Fund | Re | placement Fund | Rental Fund | Elim | inations | Total |
|--------------------------------|----|------------------|----|-------------------|--------------------|------|----------|--------------|
| ASSETS | | | | | | | | |
| Current Assets | | | | | | | | |
| Cash and cash equivalents | \$ | 397,719 | \$ | 428,112 | \$ 1,422,639 | \$ | - | \$ 2,248,470 |
| Assessments receivable | | 21,779 | | - | - | | - | 21,779 |
| Special assessments receivable | | - | | 12,415 | - | | - | 12,415 |
| Due from operating | | - | | 207,610 | - | | - | 207,610 |
| Prepaid insurance and expenses | | 179,044 | | | | | | 179,044 |
| Total Current Assets | | 598,542 | | 648,137 | 1,422,639 | | - | 2,669,318 |
| Property and Equipment, net | | 5,750 | | - | - | | - | 5,750 |
| Other Assets | | | | | | | | |
| Utility deposit | | 330 | | - | - | | - | 330 |
| Investment in subsidiary | | 500 | | | | | (500) | |
| TOTAL ASSETS | \$ | 605,122 | \$ | 648,137 | \$ 1,422,639 | \$ | (500) | \$ 2,675,398 |

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Consolidated Balance Sheet - Continued December 31, 2022

| | O | perating Fund | Re | placement Fund | | Rental Fund | Elimi | inations | Total |
|--|----|------------------|----|-------------------|------|----------------|-------|----------|--------------|
| TOTAL LIABILITIES AND | | | | | - | | | | |
| FUND BALANCES | | | | | | | | | |
| Current Liabilities | | | | | | | | | |
| Accounts payable | \$ | 7,420 | \$ | - | \$ | - | \$ | - | 7,420 |
| Prepaid assessments | | 215,667 | | - | | - | | - | 215,667 |
| Deferred revenue | | 11,585 | | - | | - | | - | 11,585 |
| Prepaid rents | | - | | - | 1 | ,397,841 | | - | 1,397,841 |
| Due to replacement | | 207,610 | | - | | - | | - | 207,610 |
| Contract liabilities | | | | 648,137 | | | | | 648,137 |
| Total Current Liabilities | | 442,282 | | 648,137 | 1 | ,397,841 | | - | 2,488,260 |
| TOTAL LIABILITIES | | 442,282 | | 648,137 | 1 | ,397,841 | | | 2,488,260 |
| FUND BALANCES | | | | | | | | (200) | |
| Capital stock | | - | | - | | 500 | | (500) | - |
| Fund balance | | 162,840 | | | | 24,298 | | | 187,138 |
| TOTAL FUND BALANCES | · | 162,840 | | | | 24,798 | | (500) | 187,138 |
| TOTAL LIABILITIES AND FUND BALANCES | \$ | 605,122 | \$ | 648,137 | \$ 1 | ,422,639 | \$ | (500) | \$ 2,675,398 |

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Consolidated Statement of Revenues, Expenses, and Changes in Fund Balances For the Year Ended December 31, 2022

| | Operating Fund | Re | placement Fund | Rental Fund | Total |
|-----------------------------------|-----------------------|----|-------------------|----------------|-----------------|
| REVENUES | | | | | |
| Assessments | \$ 1,301,696 | \$ | 482,036 | \$ - | \$ 1,783,732 |
| Special assessments | - | | 861,782 | - | 861,782 |
| Rental income | - | | - | 358,165 | 358,165 |
| Other income | 2,729 | | - | 77,912 | 80,641 |
| Interest income | | | 1,976 | 121 | 2,097 |
| TOTAL REVENUES | 1,304,425 | | 1,345,794 | 436,198 | 3,086,417 |
| EXPENSES | | | | | |
| Building maintenance | 93,189 | | - | 16,800 | 109,989 |
| General & administrative | 51,773 | | - | 50,156 | 101,929 |
| Grounds maintenance | 215,449 | | - | - | 215,449 |
| Insurance | 517,365 | | - | 2,456 | 519,821 |
| Payroll expenses | 159,094 | | - | 205,286 | 364,380 |
| Rental expenses | - | | - | 126,603 | 126,603 |
| Utilities | 263,586 | | - | 16,760 | 280,346 |
| Replacement expenditures | | | 1,345,794 | | 1,345,794 |
| TOTAL EXPENSES | 1,300,456 | | 1,345,794 | 418,061 | 3,064,311 |
| EXCESS (DEFICIENCY) OF | | | | | |
| REVENUES OVER EXPENSES | 3,969 | | - | 18,137 | 22,106 |
| BEGINNING FUND BALANCES | 158,871 | | - | 41,915 | 200,786 |
| Prior period adjustment | - | | - | (35,754) | (35,754) |
| BEGINNING FUND BALANCES, RESTATED | 158,871 | | | 6,161 | 165,032 |
| ENDING FUND BALANCES | \$ 162,840 | \$ | - | \$ 24,298 | \$ 187,138 |

The notes to the consolidated financial statements are an integral part of this statement.

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Consolidated Statement of Cash Flows For the Year Ended December 31, 2022

| | (| Operating Fund | R | eplacement Fund | Rental Fund | Total |
|--|----|-------------------|----|--------------------|-----------------|-----------------|
| CASH FLOWS FROM | | | | | | |
| OPERATING ACTIVITIES | | | | | | |
| Cash received from assessments | \$ | 1,472,746 | \$ | 314,504 | \$ - | \$ 1,787,250 |
| Cash received from special assessments | | - | | 958,836 | - | 958,836 |
| Cash received from rental operations | | - | | - | 358,165 | 358,165 |
| Cash received from other sources | | 2,729 | | - | 77,912 | 80,641 |
| Interest received | | - | | 1,976 | 121 | 2,097 |
| Cash paid to suppliers and employees | | (1,323,599) | | (1,345,794) | (270,841) | (2,940,234) |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES | | 151,876 | | (70,478) | 165,357 | 246,755 |
| NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES | | - | | - | - | - |
| CASH FLOWS FROM FINANCING ACTIVITIES Interfund payables, net of repayments | | 137,401 | | (137,401) | | |
| NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES | | 137,401 | | (137,401) | | |
| NET INCREASE (DECREASE) IN CASH | | 289,277 | | (207,879) | 165,357 | 246,755 |
| CASH AT BEGINNING OF YEAR | | 108,442 | | 635,991 | 1,257,282 | 2,001,715 |
| CASH AT END OF YEAR | \$ | 397,719 | \$ | 428,112 | \$ 1,422,639 | \$ 2,248,470 |

The notes to the consolidated financial statements are an integral part of this statement.

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Consolidated Statement of Cash Flows - Continued For the Year Ended December 31, 2022

| | 0 | perating Fund | Re | placement Fund | Rental Fund | Total |
|---|----|------------------|----|-------------------|--------------------|---------------|
| RECONCILIATION OF REVENUES OVER | | | | | | |
| EXPENSES TO NET CASH PROVIDED | | | | | | |
| (USED) BY OPERATING ACTIVITIES | | | | | | |
| Excess (deficiency) of revenues over expenses | \$ | 3,969 | \$ | - | \$ 18,137 | \$ 22,106 |
| Adjustments to reconcile excess (deficiency) of | | | | | | |
| revenues over expenses to net cash provided | | | | | | |
| (used) by operating activities | | | | | | |
| Depreciation | | 3,221 | | _ | - | 3,221 |
| Prior period adjustment | | - | | _ | (35,754) | (35,754) |
| (Increase) decrease in operating assets: | | | | | | |
| Assessments receivable | | (11,825) | | _ | - | (11,825) |
| Special assessments receivable | | - | | 97,054 | - | 97,054 |
| Prepaid insurance and expenses | | (39,686) | | _ | - | (39,686) |
| Increase (decrease) in operating liabilities: | | | | | | |
| Accounts payable | | 1,737 | | - | (35,036) | (33,299) |
| Prepaid assessments | | 182,875 | | _ | - | 182,875 |
| Deferred revenue | | 11,585 | | _ | _ | 11,585 |
| Prepaid rents | | - | | _ | 218,010 | 218,010 |
| Contract liabilities | | | | (167,532) | | (167,532) |
| Total adjustments | | 147,907 | | (70,478) | 147,220 | 224,649 |
| NET CASH PROVIDED BY (USED) | | | | | | |
| BY OPERATING ACTIVITIES | \$ | 151,876 | \$ | (70,478) | \$ 165,357 | \$ 246,755 |

The notes to the consolidated financial statements are an integral part of this statement.

NOTE A – ORGANIZATION

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary (the "Association") was incorporated as a not-for-profit corporation on February 15, 1979 in the State of Florida, for the purpose of operating and maintaining the common property of Excelsior Beach to Bay Condominiums. The Association membership consists of one hundred sixty six (166) condominium units located in Sarasota, Florida.

Excelsior Real Estate Corporation of Siesta Key (the "Realty Company") was incorporated on March 25, 1993, in the State of Florida. The Realty Company oversees and accounts for all real estate activity of Excelsior Beach to Bay Condominiums. The Realty Company is a wholly owned subsidiary of the Association.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of Excelsior Beach to Bay Owners Association, Inc. and Subsidiary's significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows:

1. Basis for Presentation

The accompanying consolidated financial statements are prepared using the accrual basis of accounting, which recognizes revenues when earned and expenses when incurred.

2. Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Excelsior Beach to Bay Condominiums, Inc. and its wholly owned subsidiary, Excelsior Real Estate Corporation of Siesta Key, collectively known as the Association. All significant intercompany transactions have been eliminated in consolidation. The activity of Excelsior Real Estate Corporation of Siesta Key is presented in the rental fund.

3. <u>Use of Estimates</u>

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

4. Fund Accounting

The Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

<u>Operating Fund</u> – This fund is used to account for financial resources available for the general operations of the Association.

<u>Replacement Fund</u> – This fund is used to accumulate financial resources designated for future major repairs and replacements.

<u>Rental Fund</u> – This fund is used to handle the rental operations as an agent for the Association owners. A management fee is paid to the Realty Company for this service.

5. Cash and Cash Equivalents

The Association considers investments with an original maturity of three months or less to be cash equivalents for purposes of the statement of cash flows.

6. Investments

Investments in certificates of deposit are recorded at fair value. Investments with a maturity of one year or less from the balance sheet date are recorded as current assets. Investments with a maturity greater than one year from the balance sheet date are recorded as noncurrent assets.

7. Property and Equipment

The Association capitalizes personal property that can be resold and disposed, and real property that is not directly associated with the units. The Association expenses any property that does not meet these criteria. Property and equipment that are capitalized by the Association are recorded at cost, and depreciated over the estimated useful life using the straight-line method.

8. Contract Liabilities

The Association recognizes revenue from members as the related performance obligations are satisfied. A contract liability is recorded when the Association has the right to receive payment in advance of the satisfaction of performance obligations related to replacement member assessments. The balances of contract liabilities as of the beginning and end of the year are \$815,669 and \$648,137, respectively.

9. Assessments

Association members are subject to annual assessments, which are collected quarterly, to provide funds for the Association's operating expenses and to accumulate funds designated for future major repairs and replacements. The 2022 quarterly assessments to owners of the Association ranged from \$1,751 to \$1,984 per unit owner.

Assessments receivable from owners are reported at the outstanding balance due from owners, net of any allowance for doubtful accounts. The Association provides for doubtful accounts based on experience and analysis of individual accounts. When specific accounts are determined to be uncollectible, they are written off by charging the allowance and crediting the receivable. Since management considers all receivables to be collectible as of December 31, 2022, no allowance has been established at this time.

10. Leases

The Association calculates operating lease liabilities with a risk-free discount rate, using a comparable period with the lease term. All lease and non-lease components are combined for all leases. Lease payments for leases with a term of 12 months or less are expensed on a straight-line basis over the term of the lease with no lease asset or liability recognized.

11. Income Tax

The Association is taxed as a regular corporation under Internal Revenue Code Section 277 for the year ended December 31, 2022. Under that Section, the Association is required to separate membership income and expenses from non-membership income and expenses. Each component is taxed separately; however, net membership income is exempt from taxation if certain elections are made. No federal or state taxes are due for 2022.

The Association's tax filings are subject to audit by various taxing authorities. The Association's federal income tax returns for 2021, 2020, and 2019 remain open to examination by the Internal Revenue Service. In evaluating the Association's tax provisions and accruals, the Association believes that its estimates are appropriate based on current facts and circumstances.

The Realty Company is taxed as a regular corporation under the Internal Revenue Code and Florida Statutes. No federal or state taxes are due for 2022.

12. Rental and Sales Commissions

The Association has a rental management program whereby certain management services are provided by the Association to participating unit owners in connection with tenant occupied units. Respectively, rental commissions are paid to the Realty Company for such services. Further, the Realty Company assists in sales of owners' units, receiving sales commissions for services rendered.

NOTE C – CONCENTRATION OF RISK

The Association maintains its cash balances at several financial institutions located in Sarasota, Florida and Oshkosh, Wisconson. Accounts are secured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per bank. The bank account balances are categorized at December 31, 2022, as follows:

| Amount insured by FDIC | \$ 969,851 |
|------------------------|-----------------|
| Uninsured | 1,299,077 |
| Total bank balances | \$ 2,268,928 |

NOTE D – FUTURE MAJOR REPAIRS AND REPLACEMENTS

Florida Statutes require the accumulation of funds to finance estimated future major repairs and replacements unless waived by a majority vote of the membership annually. The members elected to fully fund future needs for major repairs and replacements using the straight-line funding method. Accumulated funds, in aggregate, of \$648,137 at December 31, 2022, are to be held in separate interest bearing accounts and generally will not be available for expenditures for operating expenses.

The Association board conducted an informal reserve study in 2021 to update estimate the remaining useful lives of the components of common property and estimates of the costs of major repairs and replacements that may be required in the future. Replacement costs were based on the estimated costs to repair or replace the common property components at the date of the study.

Actual expenditures, however, may vary from the estimated amounts and the variations may be material. Therefore, amounts designated for future repairs and replacements may not be adequate to meet future needs. If additional funds are needed, however, the Association has the right to increase regular assessments or levy special assessments, or it may delay major repairs and replacements until funds are available.

NOTE E – PROPERTY AND EQUIPMENT

A summary of property and equipment at Decmeber 31, 2022 follows:

| | | | Realty | |
|--------------------------------|----|-------------|---------|-----------|
| | A | Association | Company | Total |
| Furniture and fixtures | \$ | 18,045 \$ | _ | \$ 18,045 |
| Improvements | | 47,356 | _ | 47,356 |
| Machinery and equipment | | 37,914 | - | 37,914 |
| Computer software | | - | 1,541 | 1,541 |
| Reservation software | | - | 7,311 | 7,311 |
| Less: Accumulated depreciation | | (97,565) | (8,852) | (106,417) |
| Property and equipment, net | \$ | 5,750 \$ | | \$5,750 |

NOTE F – SPECIAL ASSESSMENTS

The Association levied special assessments for painting and improving the buildings within the Association during the year. The special assessments for these improvements were calculated based off of the difference between the estimated replacement cost and the remaining balance in the corresponding reserve categories for each building. Below is a summary of the special assessments:

| Levy Date | Due Date | Building | Amount | Per Unit | Units |
|-----------|----------|------------------------|---------|----------|-------|
| | | | | | |
| 04/08/22 | 06/01/22 | North Villa | 16,820 | 4,205 | 4 |
| 04/08/22 | 06/01/22 | South Villa | 5,648 | 1,412 | 4 |
| 05/13/22 | 07/01/22 | Building # 5 – Levy 2 | 26,528 | 829 | 32 |
| 05/13/22 | 07/01/22 | Building # 4 | 162,880 | 5,090 | 32 |
| 09/07/22 | 11/01/22 | Building # 4 – Levy 2 | 96,096 | 3,003 | 32 |
| 09/07/22 | 11/01/22 | Building # 3 | 134,904 | 6,132 | 22 |
| 07/01/22 | 08/12/22 | Building # 2 | 81,246 | 3,693 | 22 |
| 11/10/22 | 12/01/22 | Building # 1 | 56,680 | 2,834 | 20 |
| 01/12/22 | 03/11/22 | Gulf Building – Levy 2 | 90,150 | 3,005 | 30 |
| 04/08/22 | 06/01/22 | Gulf Building – Levy 3 | 190,830 | 6,361 | 30 |

As of December 31, 2022, the improvement projects were complete.

NOTE G – RELATED COMPANY

Stock was issued to the Association in the amount of \$500 for the only issued and outstanding shares of the Realty Company. Income and expenses related to the Realty Company are separate from that of the Association. Likewise, any expenses incurred by the Realty Company are to be paid by the Realty Company.

NOTE H – COMMITMENTS

The Association entered into a contract with D&D Painting & Restoration that began on May 1, 2021 for \$572,305. The project was completed as of December 31, 2022.

The Association entered into a contract with DecoCrete Services LLC that began on December 9, 2021 for \$257,670. The project was completed as of December 31, 2022.

<u>NOTE I – CONTINGEN</u>T LIABILITY

The Association's current windstorm insurance policy contains a 5% hurricane deductible clause. Based on an insured valuation of \$78,461,561, the first 5%, or \$3,923,078 in damages caused by a named storm would be the responsibility of the Association.

NOTE J – PRIOR PERIOD ADJUSTMENT

Subsequent to the date of the consolidated financial statements, the Realty Company's management transferred funds from the rental operating account to the rental escrow account. The transfer represented the amount needed to correct the underfunding of the escrow, which arose due to accounting errors in prior periods. Management was aware of this issue, and worked with the rental software company to correct these errors and reconcile the escrow.

An adjustment was made to the beginning fund balance of the rental fund to account for the underfunding of the escrow. This adjustment resulted in a decrease in the beginning fund balance of \$35,754. The beginning fund balance of the rental fund has been restated to reflect this change.

NOTE K – NEW ACCOUNTING GUIDANCE IMPLEMENTATION

As of January 1, 2022, the Association changed its accounting method for leases as a result of implementing the requirements in the Financial Accounting Standard Board's Accounting Standards Codification (ASC) 942, *Leases*, using the modified retrospective transition method. There was no cumulative effect adjustment to the Association's balance sheet as of January 1, 2022.

The new lease guidance requires the recognition of a right-of-use asset and a lease liability for operating leases. The Association elected the package of practical expedients, which allowed, among other things, for not reassessing the lease classification or initial direct costs for existing leases. The Association has not elected the hindsight practical expedient.

Adoption of the new guidance did not have a significant impact to the statement of revenues, expenses, and changes in fund balances or cash flows for the year ended December 31, 2022.

NOTE L – EVALUATION OF SUBSEQUENT EVENTS

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary have evaluated subsequent events through March 27, 2023, the date on which the consolidated financial statements were available to be issued.



Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Schedule of Revenues and Expenses - Actual and Budget For the Year Ended December 31, 2022

| | Actual | Budget | Variance - Favorable (Unfavorable) |
|-----------------------------------|-----------------------|-------------------|--|
| REVENUES Assessments Other income | \$ 1,301,696 2,729 | \$ 1,299,200 - | \$ 2,496 2,729 |
| TOTAL REVENUES | 1,304,425 | 1,299,200 | 5,225 |
| EXPENSES | | | |
| Building maintenance | 93,189 | 128,000 | 34,811 |
| Depreciation | 3,221 | - | (3,221) |
| General & administrative | 48,552 | 57,100 | 8,548 |
| Grounds maintenance | 215,449 | 156,000 | (59,449) |
| Insurance | 517,365 | 492,500 | (24,865) |
| Payroll expenses | 159,094 | 198,600 | 39,506 |
| Utilities | 263,586 | 267,000 | 3,414 |
| TOTAL EXPENSES | 1,300,456 | 1,299,200 | (1,256) |
| EXCESS (DEFICIENCY) OF | | | |
| REVENUES OVER EXPENSES | \$ 3,969 | \$ - | \$ 3,969 |

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Schedule of Changes in Contract Liabilities For the Year Ended December 31, 2022

| | | | Additions | Reductions | | |
|---------------|----------------------|------------------------|------------------------|--------------------|---------------------------------------|-------------------|
| Building | Beginning Balance | Regular Assessments | Special Assessments | Interest Income | Expenditures and Other Removals | Ending Balance |
| Building 1 | \$ 130,663 | \$ 38,000 | \$ 56,680 | \$ 316 | \$ (140,843) | \$ 84,816 |
| Building 2 | 145,122 | 41,800 | 81,246 | 356 | (162,565) | 105,959 |
| Building 3 | 128,421 | 41,800 | 134,904 | 316 | (219,036) | 86,405 |
| Building 4 | 216,062 | 60,800 | 258,976 | 514 | (422,071) | 114,281 |
| Building 5 | 111,541 | 60,800 | 26,528 | 277 | (66,305) | 132,841 |
| Gulf Building | 60,688 | 57,000 | 280,980 | 157 | (309,033) | 89,792 |
| North Villa | 11,502 | 7,152 | 16,820 | 20 | (16,751) | 18,743 |
| South Villa | 11,670 | 7,152 | 5,648 | 20 | (9,190) | 15,300 |
| Total | \$ 815,669 | \$ 314,504 | \$ 861,782 | \$ 1,976 | \$ (1,345,794) | \$ 648,137 |

Excelsior Beach to Bay Owners Association, Inc. and Subsidiary Supplementary Information on Future Major Repairs and Replacements (Unaudited)

For the Year Ended December 31, 2022

The Association's board of directors had a study conducted in 2021 to estimate the remaining useful lives and replacement costs of the components of common property. Replacement costs were based on the estimated costs to repair or replace the common property components at the date of the study. Estimated current replacement costs do not take into account the effects of inflation between the date of the study and the date that the components will require repair or replacement.

The Association accounts for future major repairs and replacements using the pooled method. The following information is based on the study and presents significant information about the components of common property.

| | Estimated | | | |
|-------------------------|------------------|------------------|--------------|--|
| | Remaining Useful | Estimated Curren | | |
| Component | Life (Years) | Repla | acement Cost | |
| Roofing | 15 | \$ | 672,000 | |
| Painting | 10 | | 550,000 | |
| Alarm system | 1 | | 105,000 | |
| Elevators | 18 | | 560,000 | |
| Carports | 10 | | 564,875 | |
| Pools | 10 | | 111,752 | |
| Paving | 7 | | 223,220 | |
| Pumps & equipment | 0 | | 107,900 | |
| Tennis court renovation | 4 | | 41,998 | |
| Major repairs | 0 | | 1,474,769 | |
| TOTAL | | \$ | 4,411,514 | |